

The Importance of Developing a Proposal Preparation Schedule

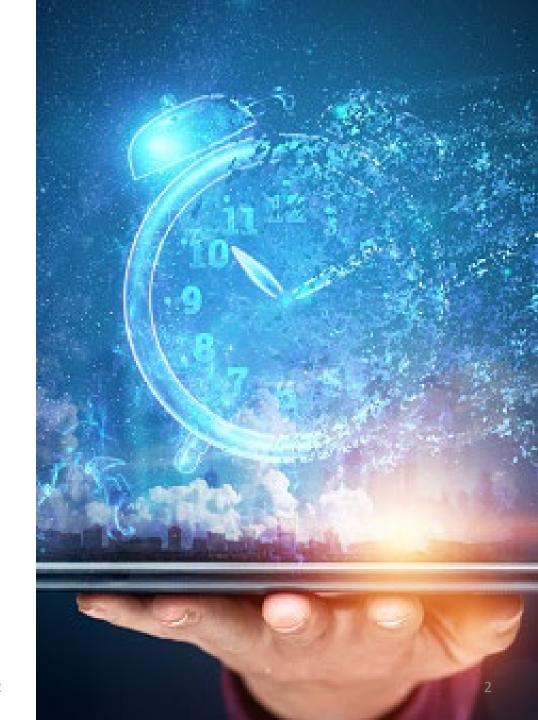
PRESENTED BY: Jenny C. Servo, Ph.

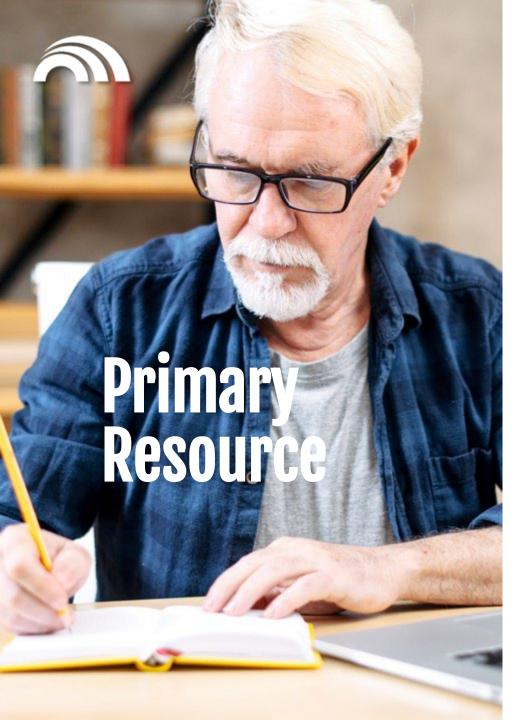
Dawnbreaker

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AGENDA

- A compressed proposal prep schedule
- How many weeks until DOE Phase I applications are due?
 - DOE refers to the proposals as applications
- What is involved with developing the application package?
 - Overview or application elements
- Lining up support
- Securing needed documentation from others





https://science.osti.gov/sbir/Funding-Opportunities 2025



Phase I	Release 1	Release 2	
Topics Issued	Monday, July 8, 2024	Tuesday, November 12, 2024	
Document	Phase I Release 1 Topics	Phase I Release 2 Topics	
Phase 0 Application Assistance (free for first time applicants) starts	Monday, July 8, 2024	Tuesday, November 12, 2024	
Topic Webinar, week of	Slides (2) Webinar 2: Topics 12-22 (7) Slides (2) Webinar 3: Topics 23-33 (7) Slides (2) Webinar 3: Topics 21-10 Slides (2) Webinar 3: Topics 11-1 Slides (2) Webinar 4: Topics 17-1 22-31 (7) Slides (2)		
NOFO Issued	Monday, August 5, 2024	Friday, December 27, 2024	
Document	DE-FOA-0003417 🚡	DE-FOA-0003504	
NOFO Webinar	Thursday, August 8, 2024 (Webinar) Slides Friday, August 9, 2024 (Q&A)	Thursday, January 2, 2025 (Webinar) Slides Friday January 3, 2025 (Q&A)	
Letters of Intent (LOI) Due	Tuesday, August 27, 2024 5:00pm ET	Tuesday, January 14, 2025 5:00pm ET	
Non-responsive LOI Feedback Provided	Monday, September 16, 2024	Monday, February 3, 2025	
Full Applications Due	Tuesday, October 8, 2024 11:59pm ET	Wednesday, February 26, 2025 11:59pm ET	
a company results			

How Much Time do you have?

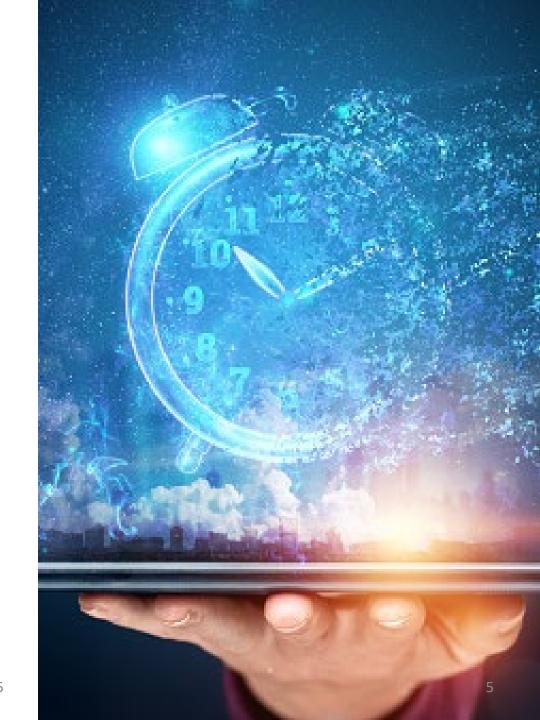
Week	Sun	Mon	Tue	Wed	Thurs	Fri	Sat
1	January 12		LOI due (1/14)				
2	January 19						
3	January 26						
4	February 2	Non-responsive LOI feedback (2/3)					
5	February 9						
6	February 16						
7	February 23			Full Application due 2/26			

Not a lot!

Make sure you stay on top of SAM registration

What shouldn't you do?

- Don't wait to hear if you have a non-responsive LOI before you begin!
- You need all the time and support you can muster to prepare a responsive application package
- If you do that and if you engage support as you develop the project narrative (not at the end), you will develop a stronger application that surpasses what you submitted as the LOI
- If you receive a non-responsive LOI, you can still submit an application package
- Companies that have worked this way, have won awards



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How big is the proposal application?

Item	Project Narrative	Commercializa tion Plan	Budget justification	Biographical sketches	Project Abstract	PIER Plan
Page numbers	15 pages, cover doesn't count	4 pages	Not specified	Use form	1 page	No more than 3 pgs
Other	Follow guidelines in DOE Funding Opportunity Announcement (FOA)	Follow Guidelines Under Applicant Resources	Stay within budget. Use Budget Justification form	Follow guidelines in Instructions for Completing a DOE SBIR/STTR Phase I Grant Application	PDF format	Appendix to Project Narrative
1/15/202 5			DAWNBREAKER			E



What should you work on this week? This week (Week of January 12)

Week	Sun	Mon	Tue	Wed	Thurs	Fri	Sat
1	January 12		LOI due (1/14)	Work on the Project Narrative (Sections 1,2 and 3) and secure feedback . Get registrations out of the way.			
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What resources are available to help you?

- Small Business Development Centers (SBDC)
- APEX Accelerators (Used to be PTAC)
- Minority Business Development Centers (MBDC)
- DOE Phase 0 program
 - If you have never submitted and SBIR/STTR application to DOE previously

Line up these resources now!

How to approach writing the Project Narrative?

- Follow the outline that DOE has provided in the NOFO
- Get and Incorporate feedback on sections; don't wait until you have written the whole thing
- Keep checking the Topic and Subtopic to assure you are addressing what DOE is asking for
- Don't worry about page length at the start; first worry about content
- Write in coherent paragraphs that build a case for the opportunity, don't write in outline format
- As content emerges then start to refine to page count, point size, etc,
- Add cover page and markings as a last step



Use the Tutorials

Each has a pdf, podcast, links



14. The Project Narrative: How Long Should Each Section Be?



15. Drafting the First Section of the Project Narrative



16. How to Prepare the Objectives and the Work Plan



17. The Facilities and Equipment Section of the Project Narrative



18. The Importance of a Good Bibliography





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Use the search bar



Q Search

Phase I Grant Application Guide











Overview Get Ready



Registration

Letter of Intent



Step-by-Step Guide



Additional Resources



FAQs

eld=103186436

1/15/2025

(LOI)

Also hyperlinked from the Guide

https://doetutorials.dawnbreaker.com/



Site Features



TUTORIALS

DOE Phase I Proposal Preparation













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3	January 26	Have you covered	Continue to flesh out the Project Narrative. Start refining – page count, font type, check against Topic and Subtopic. Have you covered everything. Secure independent feedback. Start working on Bio sketches using required format. Continue refining budget as appropriate. Assure all registrations in order					
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Start with Grants.gov

SORT BY:

Relevance (Descending)



BASIC SEARCH CRITERIA: Keyword(s): Opportunity Number: Assistance Listings: Search OPPORTUNITY STATUS: Forecasted (199) Posted (1,105) Closed (3,050)

Archived (13,254)

Search Tips Export Results

DATE RANGE:

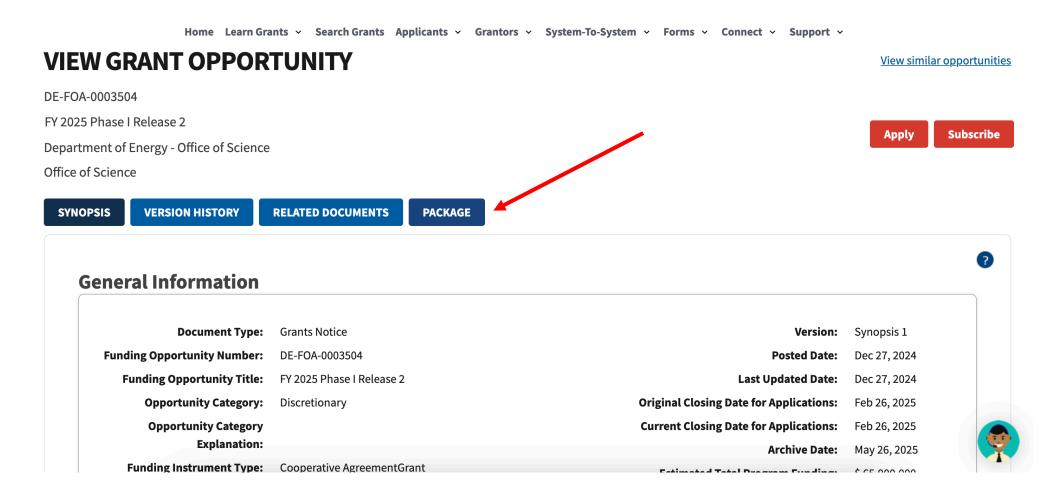
All Available

Update Date Range

	1 2 3 4 5 6 NEXT >										
Opportunity Number	Opportunity Title	Agency ‡	Opportunity \$\$\precept{\$\pr	Posted Date	Close Date						
DE-FOA-0003504	FY 2025 Phase I Release 2	PAMS-SC	Posted	12/27/2024	02/26/2025						
NOAA-OAR- TPO-2025-0001	NOAA Small Business Innovation Research (SBIR) Program- FY25 Phase I	DOC-DOCNOAAERA	Posted	11/15/2024	01/15/2025						
Research (SBIR) Program- FY25 Phase I NHLBI SBIR Phase IIB Bridge Awards to Accelerate the Commercialization of Technologies for Heart, Lung, Blood, and Sleep Disorders and Diseases (R44 Clinical Trial Optional)		HHS-NIH11	Posted	11/18/2024	02/26/2027						

Update Sort

Download Application Package from Grants.gov



Download Application Package from Grants.gov



Select Grant Opportunity Package

PLEASE READ BEFORE APPLYING!

If you view and complete your application package using Grants.gov downloadable PDF forms, you MUST have Adobe Reader installed. You may receive a validation error using incompatible versions of Adobe Reader. To prevent a validation error, it is now recommended you uninstall any earlier versions of Adobe Reader and install the latest compatible version of Adobe Reader. If more than one person is working on the PDF forms, ALL applicants must be using the same Adobe Reader version. Click for more information on Adobe Reader Compatibility.

Opportunity Package(s) Currently Available for this Funding Opportunity:

Assistance Listing Number	Competition ID	Competition Title	Opportunity Package ID	Opening Date	Closing Date	Actions
81.049	DE-FOA-0003504	FY 2025 Phase I Release 2	PKG00289827	Dec 27, 2024	Feb 26, 2025	Preview Apply



Work on/or off-line; Include your team

Opportunity Package Details

Agency Contact Information: Carl Hebron

(301) 903-5707

SBIR-STTR@science.doe.gov

Who Can Apply: Organization and Individual Applicants

PACKAGE FORMS:	Download Instructions
Mandatory Forms (Click to Preview)	Optional Forms (Click to Preview)
SF424 (R & R) [V5.0] Research & Related Budget [V3.0] Project/Performance Site Location(s) [V4.0] Research and Related Senior/Key Person Profile (Expanded) [V4.0] Research And Related Other Project Information [V1.4] SBIR/STTR Information [V3.0]	Disclosure of Lobbying Activities (SF-LLL) [V2.0] R & R Subaward Budget Attachment(s) Form [V3.0]



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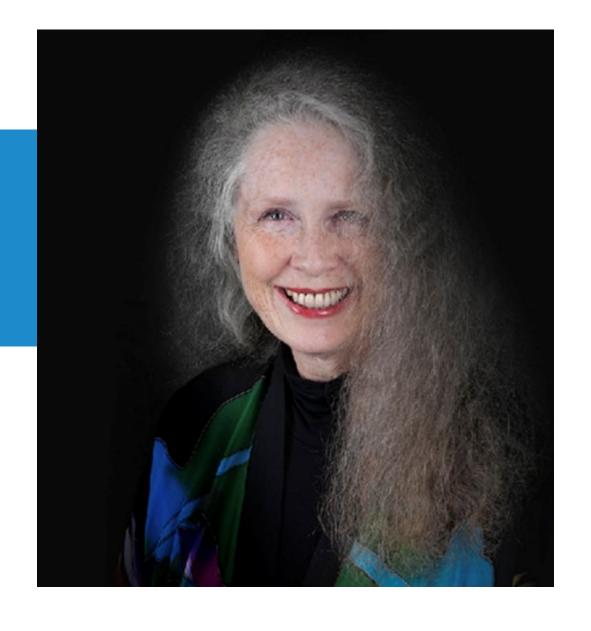


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Thank-you for Joining us today! Jenny C. Servo, Ph.D.

Please take a moment to complete a very short survey, Your feedback is very important

https://forms.office.com/r/uwSh540Wj2





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